

PARTNER

Deborah DiVerdi Carlson

T 617.973.6201 F 617.722.4910 E dcarlson@pbl.com



KEY SERVICES

Business Counseling
Mergers & Acquisitions
Tax

EDUCATION

College of the Holy Cross, AB, 1983
Albany Law School, JD, 1986
Boston University School of Law,
LLM in Taxation, 1987

MEMBERSHIPS

Boston Bar Association
Massachusetts Bar Association

Overview

Deborah is a partner in the firm's Corporate Department. She is a senior corporate attorney with a dual focus on general corporate representation and a dynamic transactional practice for emerging and mature public and private companies. Deborah has extensive experience in mergers and acquisition, joint venture formations, and executive compensation planning, including tax structuring and tax advice for representative business, debt and equity transactions.

Experience

Mergers and Acquisitions/Reorganizations

- Lead attorney in the sale of an underwater robotics company to a public company in an all cash deal.
- Represented a limited liability company operating in the transportation space in a combined sale and tax-free rollover of units.
- Lead attorney in the formation of, and ultimate sale to, a French conglomerate, of a company selling energy efficient lighting.
- Lead attorney in the sale of a business division by a major hospital to a public company, including the negotiation of a post-sale joint venture agreement between the parties, with a combined value of over \$130 million.
- Lead attorney in the combined sale and tax-free rollover of limited liability company units of a transportation business to a private equity firm with a value of \$38,500,000 million.
- Lead attorney in the acquisition of a janitorial services company with operations in the United States and Canada.

- Lead attorney in the stock sale of 85% of a private company to a public company registered in the Philippines, including the negotiation of put right for the sale of the remaining seller shares.
- Lead attorney in the sale of an engineering business by an investment group to a public company, comprising its domestic and international offices (India).
- Lead attorney in the sale of a regional hospital to a strategic buyer.
- Lead attorney in the restructuring, negotiating and documenting 13 related joint venture transactions representing a combined equity/financing of approximately \$25,500,000.
- Represented a seller in tax-exempt bond-financed dispositions of three nursing homes with a total sales price of approximately \$29,000,000.
- Lead attorney in the formation of multiple joint ventures between start-up private company and national public healthcare company to develop access centers for specialty patient care.
- Lead attorney in the acquisition of U.S. and China- based assets for the operation of an international travel and education business.

Private Securities Offerings

- Lead attorney in sale of convertible notes and equity securities by emerging technology company building systems that track and capture HD video and stills of consumers in entertainment venues for sale in real time.
- Advised purchasers and sellers in private placements involving retail business operations, manufacturing operations, and commercial real estate.

Corporate Finance

- Lead attorney in \$17 million HUD insured refinancing of two nursing homes with combined business operations and real estate holdings of over \$20 million.
- Lead attorney for management buy-out of emerging pharmaceutical company.
- Lead attorney for management buy-out of multiple healthcare management companies.