

PARTNER

# Donald H. Siegel, P.C.

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## KEY SERVICES

Business Counseling  
Business Planning and Formation  
Venture Capital & Private Equity  
Institutional Investors  
Lending and Commercial Finance  
Logistics & Transportation  
Mergers & Acquisitions  
Securities

## EDUCATION

Harvard University, AB, *cum laude*,  
1969  
Harvard Law School, JD, *cum laude*,  
1972

## Overview

Don Siegel is a founding member of our firm and was our managing partner from 1991 to 2000 and a member of the Firm's Executive Committee through 2017. He has practiced as a corporate lawyer for over 44 years and is the Senior Partner in our firm's Corporate Department. Don acts as a general counsel and advisor to corporate and other clients in a wide range of industries including software, internet, environmental services, consumer products, technology, telecommunications, retail and other industries representing both private business, venture capital and private equity backed companies and publicly traded corporations. Don's practice focuses on middle market mergers and acquisitions and related financing transactions, representing private and public companies, including venture and private equity backed businesses, with multiple classes of securities, ESOP participants and other constituencies, and where the consideration has involved cash, senior and subordinated debt, as well as publicly traded securities.

## Experience

- Hayes Management Consulting in a management buyout through conversion to a limited liability company funded by senior and mezzanine debt from an institutional lender.
- McKay Brothers, LLC and affiliates in formation, cross border transactions and investments from institutional clients.
- Beechwood Capital, L.P. and affiliated entities in their investments in various growth stage branded consumer products businesses.
- Bunker Investment Corp, in its acquisition of Yates Gas on Nantucket, MA from Suburban Propane, L.P. and financing transactions with Blue Hills Bank and Massachusetts Capital Resources Corp.
- iParty Corp. (NYSE MKT) in its merger with Party City Corporation in a \$35 million

transaction which the various series of preferred stock and common stock of iParty Corp. were exchanged for cash consideration.

- National Rural Telecommunications Cooperative in its acquisition by merger of NeoNova Holding Company, an internet service provider company.
- Infoscitex Corporation, a defense services contractor, in its merger with DCS Corporation, including participation in the transaction by the Company's ESOP, and the spinoff of two subsidiaries.
- Triumvirate Environmental, Inc. in various acquisition transactions including the acquisition of the assets and real property of Chem-Tech Environnement located in Quebec Canada, assets of Perma-Fix of Maryland (waste disposal sites) and the stock and assets of the operating subsidiaries of GS Enviro-Services, Inc., an OTCBB company, involving a RCRA regulated TSD facility and an affiliated waste removal services business.
- Schafer Corporation in its acquisition by MetalMark Capital and certain members of management, including the structuring and negotiation of the terms for Seller Senior Notes and Buyer subordinated debt financings.
- National Dentex Corporation (NASDAQ) in its \$120 million merger with GeoDigm Corporation, portfolio company of Welsh Carson Anderson & Stowe.
- Hyaluron, Inc. – sale of 100% of its stock to Albany Molecular Research, Inc.
- RKW SE in its acquisition of the capital stock of Danafilms, Inc. from its stockholders including an ESOP and its related real estate.
- Isolation Technologies, Inc., a Massachusetts based manufacturer of advanced chromatography columns and hardware for the high-performance liquid chromatography market, in its sale of assets to Sapphire Engineering, Inc., a subsidiary of IDEX Corporation.
- Lily Transportation Corp. in the sale of its Truck Leasing Division to Ryder Truck Rental, Inc.
- National Rural Telecommunications Cooperative in various investments, including acquisitions and dispositions of investments in telecommunications companies, involving both minority and control positions.
- The Holmes Group, Inc. and its principal shareholders in the structuring, negotiation and documentation of Holmes' merger into a subsidiary of Jarden Corporation. This transaction was valued at approximately \$625 million in cash and Jarden stock, a NYSE listed company.
- The Holmes Group in its acquisition via merger of all the stock of The Rival Company, a NASDAQ listed company for approximately \$130 million plus assumption of debt.
- National Rural Telecommunications Cooperative in its participation with other investors in a \$156 million strategic equity financing and a \$200 million term loan financing and follow on debt and equity financings in WildBlue Communications, Inc.
- Shawmut Design and Construction in the acquisition of its common stock to its ESOP and related financing transactions with Lasalle Bank, N.A.

- Diversified Optical Products, Inc. (DiOP) in its \$60 million stock sale to Axsys Technologies. DiOP is a leading supplier of high-end thermal surveillance cameras and lenses servicing the U.S. Border patrol, Air Force, CoastGuard and various Port Authorities.
- iParty Corp. (AMEX; IPT) in its acquisition in a Chapter 11 proceeding of the assets and leases of The Big Party Corporation.
- Intraser Technologies in its \$70 million stock merger with LSI Logic, Inc.
- Commonwealth Venture Funding Group in various acquisitions, including Antaya Technologies, Inc., a cross-border acquisition of substantially all assets of Tectran Inc. and Tectran Mfg. Inc. and Carroll Engineering Co., together with related debt and equity offerings.
- TSD Rental in its buyout of its private equity partner and related financing transactions
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- Profile Systems, Inc. in a stock merger with Comergent Technologies, Inc.
- TSD Rental in its buyout of its private equity partner and related financing transactions
- Lily Transportation Corporation and UNICCO Service Company in numerous debt financing transactions and asset acquisitions and dispositions.

## Recognitions

- Massachusetts Super Lawyer every year from 2004 – 2017

## Outside Posternak

- Trustee and Chairman of the Board of Trustees of William James College
- Member of the Board of the Overseers, Newton-Wellesley Hospital
- Don enjoys golf and vacationing in Mexico and on Cape Cod