

James M. Lyle

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KEY SERVICES

Lending and Commercial Finance Real Estate

EDUCATION

University of New Hampshire, BS, cum laude, 1979

Babson College, MBA, with distinction, 1982

Suffolk University Law School, JD, cum laude, 1989

Overview

Jim is a partner and Co-Chairman of the firm's Real Estate Department. His practice is focused in the areas of general real estate, finance and business law.

He has extensive experience in the representation of institutional lenders, REITs and developers concerning construction and permanent financings, joint ventures, sale/leaseback transactions, multi-state commercial loan transactions, debt restructurings/workouts, and commercial sales/acquisitions. He also frequently represents parties involved in commercial leases, construction agreements, and zoning and land use matters involving a wide variety of projects ranging from residential subdivisions to complex commercial developments. His clients include prominent landlords and investors with significant holdings in the Back Bay and throughout the City of Boston.

Prior to entering the practice of law, Jim was the co-founder and managing general partner of a general contracting and property management firm specializing in the renovation, rental and resale of historic and architecturally significant residential properties. He held a similar position with a company he co-founded while in college to service the maintenance painting needs of large apartment complexes which survives today under the direction of Jim's former partner.

Experience

- Represents Frazer Capital and Centremark Properties as lead real estate counsel on their acquisitions, financings and leasing transactions throughout New England.
- Regularly represents C. Talanian Realty Co. in its financings, leasing and development transactions.
- Represented Frazer Capital in its \$91 million disposition of its "Back Bay Portfolio".
- Represented Centremark Properties in the \$31.5 million disposition of its Blackstone Square



complex in Cambridge, MA.

- Regularly represents Barrett Distribution Centers, Inc. regarding its industrial leases throughout the United States.
- Represented various shopping center owners in their retail leasing transactions, including leases with Stop & Shop, DSW, and numerous chain stores.
- Represented publicly traded REIT in numerous acquisitions and sale-leasebacks of various health care facilities throughout New England.
- Represented BJ's Wholesale Club in a number of leasing transactions throughout the United States.
- Currently involved in the acquisition and re-development of historic property located in Boston's "Piano Row".

Recognitions

• Massachusetts Super Lawyer in every year from 2012 - 2018